

QUENTIN COLDWATER
SUPPLY CHAIN MANAGER

Location

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: 305 555 5555 | **Mobile**
: 305 444 4444

PROFESSIONAL PROFILE

A goal-oriented logistics and supply chain Operations Manager, offering more than nine years of end-to-end supply chain and program management expertise that directly results in efficiency improvements and cost savings. I am also a partner manager possessing well-refined proposal, contract, and service-level management skills, a project manager who can effectively lead and coordinate multiple procedural as well as technology projects concurrently. I have transferable skills in metrics and trends analysis, and innate talent for identifying and leveraging unutilized capacities and opportunities in any organization.

CAREER HIGHLIGHTS

ABC Communications, Miami, FL,

Supply Chain Manager

2006 to Present

RESPONSIBILITIES

- Operated as a Senior Staff Consultant with a lead role in strategic planning, project implementation, and execution specifically for the optimization of a distribution network.
- Collaborated with teams across the organization in the implementation of the distribution network as well as charged with the reduction of fixed cost facilities to a variable cost model, which included 3PL-managed facilities.
- Managed project implementation, action items, and milestones in collaboration with logistics, operations, systems, HR, and labor relations teams.
- Part of my responsibility was to cut inventory by \$2.3 million.

BCD ASSOCIATES, Miami, FL,

Supply Chain Manager

2003 to 2006

RESPONSIBILITIES

- Guided supply chain, manufacturing, and sales operations for a print and packaging trading company with up to \$400,000 in annual sales.

- Served as the primary [account manager](#) for clients, oversaw service provision, special projects, and contract compliance.
- Prepared responses to RFQs.
- Negotiated contracts with outsourced suppliers and vendors.
- Designed new packaging for the sole purpose of exacting customer specifications.
- Developed standardized operating practices and procedures, including the documentation of the detailed accepted quality level (AQL).

BCD RETAIL STORES, Miami, FL,

Supply Chain Manager

2001 to 2003

RESPONSIBILITIES

- Directed supply chain operations for 15 retail stores providing personal consumer electronics and ancillary services.
- Analyzed sales volumes and created forecasts in order to leverage market trends and minimize the impacts of seasonal downturns.
- Successfully led a cross-functional team consisting of IT staff and functional managers through the integration of EDI and POS transaction operations into SAP.
- Developed a profitable cost center by redefining supply chain practices.
- Created an inventory management tool that aided in stock-level management between retail and Web stores.

EDUCATION & QUALIFICATIONS

XYZ University

Bachelor's Degree in Business Administration

Class of 2001

I attended the XYZ College in Miami, FL, where I undertook a Bachelor's Degree in Business Administration. I graduated with the highest honors.

CORE SKILLS

- End-to-End Supply Chains
- Materials Management
- Data & Root Cause Analysis
- Purchase Ordering
- Start-up Operations
- Operation Management
- Vendor & Contract Management
- Inventory Management
- Global Transportation Logistics
- Troubleshooting
- Sales Programs
- Procedures Development
- Project Management
- Change Management
- Team Building

LANGUAGES

English ? Italian ? Portuguese ? Spanish ? Bengali

HOBBIES & INTERESTS

Cycling ? Birdwatching ? Painting ? Reading ? Travelling

INDUSTRY REFERENCES

Mr. Otto Octavius

Manager

Tel: 0161 334 7672 | Email: ottooctavius@gmail.com

Mr. Drake Clover

Supply Chain Supervisor

Tel: 0236 625 7572 | Email: drakeclover@gmail.com